



**Fenics** | MarketData

DKF 2024

**Better Together - Unlocking Data Value through Partnership and Trust**

Steve Pitt, Head of Global Account Sales  
Elliott Hann, Managing Director, Global Head of Sales

BGC Partners, the world's largest interdealer broker, provides a full range of trade execution and broker-dealer services. Fenics Market Data, the market data division of BGC Partners, harvests billions of data points on a daily basis.

### Inter-Dealer Broker (IDB)



### Fenics Markets

**Fenics**  
USTreasuries

A New Era for  
Trading US  
Treasuries

**Fenics** | FX

Genuine liquidity  
for the FX market

**Fenics** | GO

Direct Access,  
Superior Liquidity

**Fenics** | Direct

### Data and Analytics

**Fenics** | MarketData



**Inside Market Data &  
Inside Reference Data**  
Awards Winner 2023

Best Market Data Provider (Broker)  
Fenics Market Data

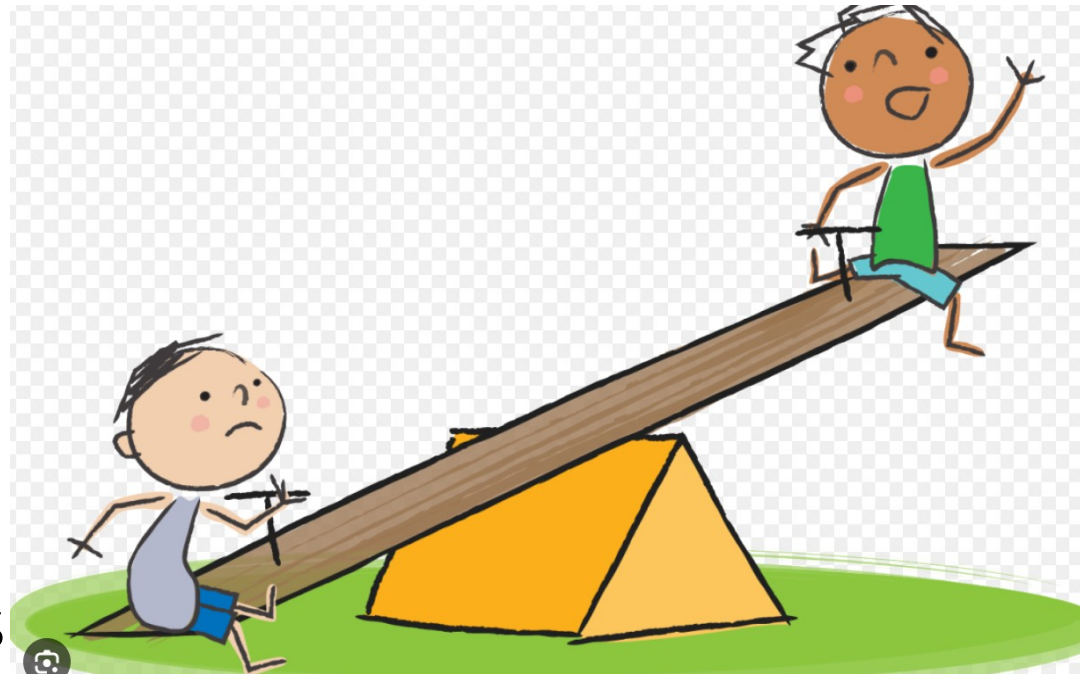
**29**  
COUNTRIES

**30+**  
BRANDS

**3,000**  
BROKERS

**450+**  
LIQUIDITY POOLS

**5,200**  
EMPLOYEES



Sales Growth

Reducing budgets

# Getting value from Data – What do you need?







### What are Regulatory Solutions

- Fenics DaaS approach to offer data sets tailored to meet specific regulatory pain points in Surveillance, Risk and Valuations
- Utilise ALL data sets at our disposal – Traditional pricing/ tick data, top of book, Level 2 (depth and market data)
- The team is everyone; sales qualify, product validate and deliver
- Lead products, Recap, Surveillance Solution, Real Price Observations for Risk, FRTB





Key to success



Free access to data  
to allow review



Time



Access to end users

### Fenics Markets Xchange Challenging the Status Quo

Fenics Markets Xchange ("FMX") combines BGC Group's market leading Fenics Rates and FX platforms with its new FMX Futures Exchange. FMX will provide fully electronic trading in cash Treasuries, foreign exchange and interest rate futures. FMX uses state-of-the-art Fenics trading technology and leverages a global infrastructure designed for speed and scalability. FMX Futures Exchange is partnering with LCH Limited, which holds the largest pool of cleared interest rate swaps in the world, and we anticipate the potential for participants on the FMX Futures Exchange to experience material clearing and cross-margin efficiencies.

FMX's unique protocols provide a fresh competitive edge across rates, FX, and futures markets," said **Geoff Weber, head of G10 Rates Flow Trading at Citi**. "The impressive growth in market share that FMX has experienced recently enhances market liquidity and positions FMX as a potential catalyst for increased competition, particularly within the futures market. This innovation not only promises to elevate market dynamics but also aims to **lower costs for all market participants**, signalling a forward-looking shift."

**Kristen Macleod, head of Americas macro distribution and co-head of global FX distribution at Barclays**, said, "FMX is going to drive innovation and competition across the rates, FX and futures markets. As a key investor, **Barclays looks forward to delivering the benefits of our investment to our clients through improved execution and competitive fees.**"

25 April, 2024

Ten of the world's leading global investment banks and market making firms join BGC in the creation of FMX to launch a premier U.S. Treasury and U.S. Interest Rate Futures trading marketplace



The graphic features the BGC logo and 'FMX' in white on a dark background with a grid pattern. The main headline reads 'BGC GROUP ANNOUNCES 10 STRATEGIC PARTNERS FOR FMX'. Below this, a timeline shows three steps: 'Secure CFTC approval' with a green checkmark, 'Announce strategic partners' with a green checkmark, and 'Launch FMX Futures Exchange September 2024'. The BGC logo and 'bgc.com' are at the bottom.

**bgc FMX**

**BGC GROUP ANNOUNCES 10 STRATEGIC PARTNERS FOR FMX**

Secure CFTC approval > Announce strategic partners > Launch FMX Futures Exchange September 2024

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Take a leap of Faith - Let us help you



- Come and visit us to tell us more of how we can help you find value and tell us your ideas to balance the see-saw
- Representatives from Sales, Partnerships and Marketing here at DKF

## AWARD WINNING MARKET DATA



Support: [support@fenics.com](mailto:support@fenics.com)

Sales: [datasales@fenics.com](mailto:datasales@fenics.com)